Tower Semiconductor, LTD.



(TSEM^{5,6,7,8} \$0.89) Hold

April 28, 2008

Q1 Preview: Downgrading due to risks from U.S. Consumer sector.

Downgrading Tower from BUY to Hold

We are downgrading Atheros, along with a number of other names in our coverage due to their exposure to the consumer sector in the U.S. and the potential adverse impact that may have to the company's growth for the rest of the year. Please see our separately published note titled "Turning more selective on our names". Even as the company has out-performed the overall semiconductor industry, and its foundry peers in recent years, we think valuations in the foreseeable future will be depressed due to the expected weakness in the U.S. economy. Some of Tower's customers such as Sandisk (SNDK, \$26.84, NR) and Atheros have a meaningful exposure into the consumer sector, which could result in constraining growth from those customers. Tower has been increasing its focus on specialty niches such as medical X-ray imaging which have allowed the company to differentiate its offerings from traditional foundries, and result in significantly improved financial performance. However, this is still a relatively small portion of the company's business at this time.

Expect March results and June guidance to be in-line

While we see very limited risks to our estimates, macro-economic risks will likely result in depressed valuations. We expect the company will report its Q1 results by mid-May. Our Q1 GAAP EPS estimate is \$(0.20) on sales of \$57.6M (-7% Q/Q). For Q2 our estimates are \$(0.16)/ \$63.4M (+10% Q/Q). and we are comfortable with our estimates. We are projecting 18% Y/Y top-line growth for the company in 2008, and the company should be close to GAAP EPS profitability by year-end.

U.S. Economy needs to improve for valuations to rebound

Since we expect valuations to be depressed due to concerns about the U.S. economy, we would look to become more constructive on TSEM when macroeconomic conditions have established a bottom, and signs of growth resumption start emerging. We would therefore be on the sidelines until then.

Risk factors include weakness in the foundry sector, Tower's ability to gain new customers and ramp production at the 0.13micron node, wafer pricing volatility, execution risks, and industry-wide issues such as competitive threats and a deeper than expected cyclical downturn in the industry that could further lower valuation multiples. In addition Tower has a significant debt burden that may constrain the company's financial flexibility.

Key Data	
52-Week Range	\$0.74 - \$1.94
Shares Outstanding (MM)	124
Float (MM)	33
% Held Institutionally	4%
Market Capitalization (MM)	\$110
Average Daily Volume (000)	130
Revenues – LTM (MM)	\$231
Total Debt (MM)	\$420
Cash per Share	\$0.36
Long Term Growth Rate	15%
Previous Price Target	\$2

Fiscal Year Ends: Dec.		2007A	2008E	2009E	
Revenue (MM)		\$230.9	\$272.2	\$343.8	
Earnings per Share					
	Q1	\$(0.36)A	\$(0.20)	\$(0.03)	
	Q2	\$(0.28)A	\$(0.16)	\$0.01	
	Q3	\$(0.27)A	\$(0.10)	\$0.04	
	Q4	\$(0.20)A	\$(0.03)	\$0.06	
Year		\$(1.11)	\$(0.49)	\$0.08	
PE		NA	NA	11.1x	
Diluted Shares (MM)		118.8	125.4	127.4	



Tower Semiconductor is a wafer foundry based in Israel, and was established in 1993. The company's technology portfolio includes mixed-signal, CMOS and RF Integrated Circuit production. The company recently expanded its technology offering down to 0.13-micron, which should drive growth in 2008. Tower has two fabs-Fab 1 has been in production since 1993, while production at Fab 2 commenced in late 2002. Tower's products have historically catered primarily to the Consumer sector, but communications, industrial, and medical imaging are becoming key drivers.

Disclaimers regarding the content of this report as well as full disclosure of Collins Stewart LLC's ratings and information on the firm's position(s) in securities mentioned herein appear on the final page of this report.

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(\$ in Millions, except EPS)

FY2007

Q3

Q4

FYE

2007

Q1

Q2

Mar-07 Jun-07 Sep-07 Dec-07

Total Revenue	55.6	57.1	56.6	61.6	230.9	57.6	63.4	70.3	80.9	272.2	79.0	83.0	89.6	92.3	343.8
Depreciation	36.6	33.3	32.1	34.7	136.7	37.0	39.0	35.0	35.0	146.0	35.0	35.0	35.0	35.0	140.0
Cost of Goods Sold	34.9	38.1	36.1	38.9	147.9	26.4	24.4	28.3	29.7	108.7	28.2	27.2	29.5	29.6	114.5
Gross Profit	(15.9)	(14.3)	(11.7)	(11.9)	(53.8)	(5.8)	0.0	7.0	16.2	17.4	15.8	20.7	25.1	27.7	89.3
D.C.D.	26	2.4	2.2	2.5	12.0	, ,	2.0	2.7	4.0	147	4.0	4.1	4.2	4.2	16.6
R&D SG&A	3.6 7.8	3.4 7.4	3.3 7.8	3.5 7.9	13.8 30.8	3.4 7.8	3.6 7.9	3.7 8.1	4.0 8.4	14.7 32.2	4.0 8.3	4.1 8.4	4.2 8.5	4.3 8.6	16.6 33.8
Amortization	7.8	7.4	7.8	7.9	0.0	7.8	7.9	8.1	8.4	0.0	8.3	8.4	8.5	8.0	0.0
Restructuring/Other					0.0					0.0					0.0
Operating Expenses	11.4	10.7	11.1	11.4	44.6	11.2	11.5	11.9	12.4	46.9	12.3	12.5	12.8	12.9	50.5
Operating Income	(27.3)	(25.0)	(22.7)	(23.3)	(98.4)	(16.9)	(11.5)	(4.8)	3.8	(29.5)	3.5	8.3	12.3	14.8	38.8
EBITDA	9.3	8.3	9.4	11.4	38.3	20.1	27.5	30.2	38.8	116.5	38.5	43.3	47.3	49.8	178.8
Interest Income / (Expense)	(10.1)	(9.4)	(10.7)	(2.0)	(32.2)	(8.0)	(8.0)	(8.0)	(8.0)	(32.0)	(7.0)	(7.0)	(7.0)	(7.0)	(28.0)
Other	0.1			` ′	0.1	, ,			` '	0.0				, ,	0.0
Pretax Income	(37.4)	(34.4)	(33.4)	(25.3)	(130.5)	(24.9)	(19.5)	(12.8)	(4.2)	(61.5)	(3.5)	1.3	5.3	7.8	10.8
Taxes	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Tuxes	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net Income	(37.4)	(34.4)	(33.4)	(25.3)	(130.5)	(24.9)	(19.5)	(12.8)	(4.2)	(61.5)	(3.5)	1.3	5.3	7.8	10.8
GAAP EPS	(\$0.36)	(\$0.28)	(\$0.27)	(\$0.20)	(\$1.11)	(\$0.20)	(\$0.16)	(\$0.10)	(\$0.03)	(\$0.49)	(\$0.03)	\$0.01	\$0.04	\$0.06	\$0.08
Fully Diluted Shares (m)	105.1	122.0	124.0	124.1	118.8	124.6	125.1	125.6	126.1	125.4	126.6	127.1	127.6	128.1	127.4
Basic Shares (m)															
	•									•					
	ı		EX/2007		1			FY2008E		1			FY2009E		
<u> </u>	Q1 Q2 Q3 Q4 FYE				Q1E	Q2E	O3E	Q4E	FYE	Q1E	O2E	O3E	Q4E	FYE	
MARGIN ANALYSIS	Mar-07	Jun-07	Sep-07	Dec-07	2007	Mar-08	`	Sep-08	Dec-08	2008	Mar-09	Jun-09	Sep-09	Dec-09	2009
WARON ANALISIS	iviai-07	Jun-07	БСР-07	DCC-07	2007	IVIAI-00	Jun-00	БСР-00	DCC-00	2000	Waii-07	Juli-07	БСР-07	Dcc-07	2007
Cost of Sales (excl. Depreciation)	62.7%	66.8%	63.8%	63.1%	64.1%	45.8%	38.4%	40.2%	36.7%	39.9%	35.7%	32.8%	32.9%	32.1%	33,3%
Cost of Sales (excl. Depreciation) Gross Margin	62.7% -29%	66.8% -25%	63.8% -21%	63.1% -15%	64.1% -23.3%	45.8% -10%	38.4% 0%	40.2% 10%	36.7% 20%	39.9% 6.4%	35.7% 20%	32.8% 25%	32.9% 28%	32.1% 30%	33.3% 26.0%
Gross Margin	-29%	-25%	-21%	-15%	-23.3%	-10%	0%	10%	20%	6.4%	20%	25%	28%	30%	26.0%
Gross Margin GM ex-depreciation	-29% 37.3%	-25% 33.2%	-21% 36.2%	-15% 36.9%	-23.3% 36%	-10% 54.2%	0% 61.6%	10% 59.8%	20% 63.3%	6.4% 60%	20% 64.3%	25% 67.2%	28% 67.1%	30% 67.9%	26.0% 67%
Gross Margin GM ex-depreciation R & D	-29% 37.3% 6.5%	-25% 33.2% 5.9%	-21% 36.2% 5.8%	-15% 36.9% 5.7%	-23.3% 36% 6.0%	-10% 54.2% 5.9%	0% 61.6% 5.6%	10% 59.8% 5.3%	20% 63.3% 5.0%	6.4% 60% 5.4%	20% 64.3% 5.0%	25% 67.2% 4.9%	28% 67.1% 4.7% 9.5% 13.7%	30% 67.9% 4.7%	26.0% 67% 4.8%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income	-29% 37.3% 6.5% 14.1% -49.1% -18.3%	-25% 33.2% 5.9% 12.9% -43.9% -16.5%	-21% 36.2% 5.8% 13.7% -40.2% -18.9%	-15% 36.9% 5.7% 12.8% -37.9% -3.2%	-23.3% 36% 6.0% 13.3% -42.6% -14.0%	-10% 54.2% 5.9% 13.5% -29.4% -13.9%	0% 61.6% 5.6% 12.5% -18.1% -12.6%	10% 59.8% 5.3% 11.5% -6.9% -11.4%	20% 63.3% 5.0% 10.3% 4.7% -9.9%	6.4% 60% 5.4% 11.8% -10.8%	20% 64.3% 5.0% 10.5% 4.4% -8.9%	25% 67.2% 4.9% 10.1% 10.0% -8.4%	28% 67.1% 4.7% 9.5% 13.7% -7.8%	30% 67.9% 4.7% 9.3% 16.0% -7.6%	26.0% 67% 4.8% 9.8% 11.3% -8.1%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2%	-25% 33.2% 5.9% 12.9% -43.9% -16.5% -60.3%	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0%	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5%	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8%	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2%	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2%	6.4% 60% 5.4% 11.8% -10.8% -22.6%	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4%	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2% 0.0%	-25% 33.2% 5.9% 12.9% -43.9% -16.5% -60.3% 0.0%	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% 0.0%	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% 0.0%	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3% 0.0%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0%	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0%	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0%	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0%	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% 0.0%	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2%	-25% 33.2% 5.9% 12.9% -43.9% -16.5% -60.3%	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0%	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5%	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8%	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2%	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2%	6.4% 60% 5.4% 11.8% -10.8% -22.6%	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4%	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2% 0.0%	-25% 33.2% 5.9% 12.9% -43.9% -16.5% -60.3% 0.0%	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% 0.0%	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% 0.0%	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3% 0.0%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0%	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0%	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0%	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0%	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% 0.0%	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates:	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2% 0.0%	-25% 33.2% 5.9% 12.9% -43.9% -16.5% -60.3% 0.0%	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% 0.0%	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% 0.0%	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3% 0.0%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0%	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0%	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0%	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0%	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% 0.0%	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change:	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2%	-25% 33.2% 5.9% 12.9% -43.9% -16.5% -60.3% 0.0%	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0% -59.1%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% 0.0% -41.0%	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% 0.0% -56.5%	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3% 0.0% -43.3%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0% -30.8%	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0% -18.2%	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2%	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6%	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% 0.0% -4.4%	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0% 1.5%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0% 5.9%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0% 8.4%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates:	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2% 0.0%	-25% 33.2% 5.9% 12.9% -43.9% -16.5% -60.3% 0.0%	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% 0.0%	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% 0.0%	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3% 0.0%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0%	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0%	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0%	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0%	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% 0.0%	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change: Sales	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2% 0.0% -67.2%	-25% 33.2% 5.9% 12.9% -43.9% -16.5% -60.3% 0.0% -60.3%	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0% -59.1%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% -41.0%	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% 0.0% -56.5%	-10% 54.2% 5.9% 13.5% -29.4% -43.3% 0.0% -43.3%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0% -30.8%	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0% -18.2%	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2%	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6%	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% 0.0% -4.4%	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0% 1.5%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0% 5.9%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0% 8.4%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change: Sales Gross Profit	-29% 37.3% 6.5% 14.1% -49.1% -67.2% 0.0% -67.2%	-25% 33.2% 5.9% 12.9% -43.9% -16.5% -60.3% 0.0% -60.3%	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0% -59.1%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% 0.0% -41.0%	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% 0.0% -56.5% NM	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3% 0.0% -43.3% 4% NM	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0% -30.8% NM	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0% -18.2%	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2%	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6% NM	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% 0.0% -4.4% NM	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0% 1.5%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0% 5.9%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0% 8.4%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change: Sales Gross Profit Operating Profit	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2% -67.2% -55% NM NM	-25% 33.2% 5.9% 12.9% -43.9% -16.5% 0.0% -60.3% 28% NM NM	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0% -59.1%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% -41.0% -11% NM NM	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% 0.0% -56.5% NM NM	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3% 0.0% -43.3% -43.3%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0% -30.8% NM NM	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0% -18.2% NM NM	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2% 31% NM	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6% NM NM	20% 64.3% 5.0% 10.5% 4.4% -4.4% 0.0% -4.4% 37% NM	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0% 1.5%	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0% 5.9% 27% 257% NM	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0% 8.4%	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change: Sales Gross Profit Operating Profit Pretax Income Earnings Per Share	-29% 37.3% 6.5% 14.1% -49.1% -67.2% -67.2% -67.2%	-25% 33.2% 5.9% 12.9% -43.9% -60.3% -60.3% -60.3% NM NM NM	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0% -59.1%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% -41.0% -11% NM NM NM	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% -56.5% -23% NM NM NM	-10% 54.2% 5.9% 13.5% -29.4% -43.3% 0.0% -43.3% -43.3%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0% -30.8% 11% NM NM	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0% -18.2% NM NM NM	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2% 31% NM NM	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6% NM NM NM	20% 64.3% 5.0% 10.5% 4.4% -4.4% 0.0% -4.4% 37% NM NM	25% 67.2% 4.9% 10.1% 10.0% -8.4% 0.0% 1.5% 31% NM NM NM	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0% 5.9% 27% NM NM	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0% 8.4% 14% 71% 290% NM	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change: Sales Gross Profit Operating Profit Pretax Income Earnings Per Share Qtr/Qtr % Change:	-29% 37.3% 6.5% 14.1% -49.1% -67.2% 0.0% -67.2% 55% NM NM NM NM	-25% 33.2% 5.9% 12.9% -43.9% -60.3% 0.0% -60.3% 28% NM NM NM NM	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0% -59.1% 10% NM NM NM NM	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% -41.0% -11% NM NM NM NM	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% -56.5% -23% NM NM NM	-10% 54.2% 5.9% 13.5% -29.4% -43.3% 0.0% -43.3% -43.3% NM NM NM NM	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0% -30.8% NM NM NM NM	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0% -18.2% NM NM NM NM NM	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2% 31% NM NM NM	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6% NM NM NM	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% 0.0% -4.4% 37% NM NM NM	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0% 1.5% 31% NM NM NM	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0% 5.9% 27% 257% NM NM NM	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0% 8.4% 14% 71% 290% NM NM	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change: Sales Gross Profit Operating Profit Pretax Income Earnings Per Share Qtr/Qtr % Change: Sales	-29% 37.3% 6.5% 14.1% -49.1% -67.2% -67.2% -67.2%	-25% 33.2% 5.9% 12.9% -43.9% -60.3% -60.3% -60.3% NM NM NM	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0% -59.1%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% -41.0% -11% NM NM NM	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% -56.5% -23% NM NM NM	-10% 54.2% 5.9% 13.5% -29.4% -43.3% 0.0% -43.3% -43.3%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0% -30.8% 11% NM NM	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0% -18.2% NM NM NM	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2% 31% NM NM	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6% NM NM NM	20% 64.3% 5.0% 10.5% 4.4% -4.4% 0.0% -4.4% 37% NM NM	25% 67.2% 4.9% 10.1% 10.0% -8.4% 0.0% 1.5% 31% NM NM NM	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0% 5.9% 27% NM NM	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0% 8.4% 14% 71% 290% NM	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change: Sales Gross Profit Operating Profit Pretax Income Earnings Per Share Qtr/Qtr % Change:	-29% 37.3% 6.5% 14.1% -49.1% -67.2% -67.2% -67.2% -55% NM NM NM NM	-25% 33.2% 5.9% 12.9% -43.9% -60.3% -60.3% -60.3% NM NM NM NM NM	-21% 36.2% 5.8% 13.7% -40.2% -18.9% -59.1% 0.0% -59.1% 10% NM NM NM NM NM -0.9%	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% -41.0% -11% NM NM NM NM NM	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% -56.5% -23% NM NM NM	-10% 54.2% 5.9% 13.5% -29.4% -43.3% 0.0% -43.3% -43.3% -43.3%	0% 61.6% 5.6% 12.5% -18.1% -12.6% -30.8% 0.0% -30.8% 11% NM NM NM NM	10% 59.8% 5.3% 11.5% -6.9% -11.4% -18.2% 0.0% -18.2% 24% NM NM NM NM	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2% 31% NM NM NM NM	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6% NM NM NM	20% 64.3% 5.0% 10.5% 4.4% -4.4% 0.0% -4.4% 37% NM NM NM NM	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0% 1.5% 31% NM NM NM NM NM	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0% 5.9% 27% NM NM NM NM 8.0%	30% 67.9% 4.7% 9.3% 16.0% 8.4% 0.0% 8.4% 14% 71% 290% NM NM	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change: Sales Gross Profit Operating Profit Pretax Income Earnings Per Share Qtr/Qtr % Change: Sales Gross Profit	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2% 0.0% -67.2% 55% NM NM NM NM NM NM NM	-25% 33.2% 5.9% 12.9% -43.9% -60.3% -60.3% -60.3% -80.3% -	-21% 36.2% 5.8% 13.7% -40.2% -59.1% 0.0% -59.1% 10% NM NM NM NM NM	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% -41.0% -11% NM NM NM NM NM	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% -56.5% -23% NM NM NM	-10% 54.2% 5.9% 13.5% -29.4% -43.3% -43.3% -43.3% -43.00 NM NM NM NM NM NM	0% 61.6% 5.6% 12.5% -18.1% -21.6% -30.8% 0.0% -30.8% 11% NM NM NM NM NM	10% 59.8% 5.3% 11.5% -6.9% -11.4% 0.0% -18.2% 24% NM NM NM NM NM	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2% 31% NM NM NM NM NM	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6% NM NM NM	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% 0.0% -4.4% 37% NM NM NM NM	25% 67.2% 4.9% 10.1% 10.0% -8.4% 1.5% 0.0% 1.5% 31% NM NM NM NM NM NM	28% 67.1% 4.7% 9.5% 13.7% -7.8% 5.9% 0.0% 5.9% 27% 257% NM NM NM NM	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0% 8.4% 14% 71% 290% NM NM	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%
Gross Margin GM ex-depreciation R & D Selling, G & A Operating Margin Interest Income Pre Tax Income Tax Rate Net Income Growth Rates: Year to Year % Change: Sales Gross Profit Operating Profit Pretax Income Earnings Per Share Qtr/Qtr % Change: Sales Gross Profit Operating Profit	-29% 37.3% 6.5% 14.1% -49.1% -18.3% -67.2% 0.0% -67.2% 55% NM	-25% 33.2% 5.9% 12.9% -43.9% -60.3% -60.3% -60.3% -8%	-21% 36.2% 5.8% 13.7% -40.2% -59.1% 0.0% -59.1% 10% NM	-15% 36.9% 5.7% 12.8% -37.9% -3.2% -41.0% -41.0% -11% NM NM NM NM NM NM NM	-23.3% 36% 6.0% 13.3% -42.6% -14.0% -56.5% -56.5% -23% NM NM NM	-10% 54.2% 5.9% 13.5% -29.4% -13.9% -43.3% 0.0% -43.3% NM	0% 61.6% 5.6% 12.5% -18.1% -30.8% 0.0% -30.8% 11% NM NM NM NM NM NM	10% 59.8% 5.3% 11.5% -6.9% -11.4% 0.0% -18.2% 24% NM NM NM NM NM NM	20% 63.3% 5.0% 10.3% 4.7% -9.9% -5.2% 0.0% -5.2% 31% NM NM NM NM NM 15.0% 130% -179%	6.4% 60% 5.4% 11.8% -10.8% -11.8% -22.6% 0.0% -22.6% NM NM NM	20% 64.3% 5.0% 10.5% 4.4% -8.9% -4.4% -4.4% -37% NM NM NM NM NM -2.3% -2% -8%	25% 67.2% 4.9% 10.1% 10.0% -8.4% 0.0% 1.5% 31% NM NM NM NM NM S.0% 31% 136%	28% 67.1% 4.7% 9.5% 13.7% 5.9% 0.0% 5.9% 27% 257% NM NM NM NM 8.0% 21% 49%	30% 67.9% 4.7% 9.3% 16.0% -7.6% 8.4% 0.0% 8.4% 14% 71% 290% NM NM	26.0% 67% 4.8% 9.8% 11.3% -8.1% 3.2% 0.0% 3.2%

FY2008E

Q3E

Mar-08 Jun-08 Sep-08 Dec-08

Q4E

FYE

2008

Q1E

Q2E

Q1E Q2E

FY2009E

Q3E

Mar-09 Jun-09 Sep-09 Dec-09

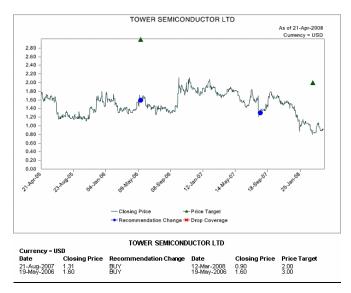
FYE

2009

Q4E

		FY2006				FY2007E				FY2008E				FY2009E		
(\$ millions)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1E	Q2E	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E
ASSETS	Mar-06	Jun-06	Sep-06	Dec-06	Mar-07	Jun-07	Sep-07	Dec-07	Mar-08	May-08	Aug-08	Nov-08	Feb-09	May-09	Aug-09	Nov-09
Cash & Short Term Invsts.	32.7	11.5	61.7	40.9	43.6	20.7	56.5	44.5	58.1	64.2	66.3	84.9	83.5	87.5	95.6	104.2
Cash	17.6	8.6	61.7	40.9	43.6	20.7	56.5	44.5	58.1	64.2	66.3	84.9	83.5	87.5	95.6	104.2
ST Investments	15.1	2.9	-	-	-		-	-	-	_	-	-	-	-	-	
Receivables	27.8	60.2	38.4	36.9	41.3	48.2	41.6	49.7	50.2	51.5	54.5	58.6	63.2	67.5	71.6	74.1
Inventories	28.7	34.4	38.5	34.8	38.2	37.7	35.4	27.8	43.0	44.1	46.7	50.2	54.2	57.8	61.4	63.5
Other current assets	1.4	1.6	1.7	1.5	1.7	1.5	1.0	1.6	1.6	1.6	1.7	1.9	2.0	2.1	2.3	2.4
	1.4	1.0	1.7	1.5		1.5	1.0	1.0		1.0	1.7	1.,	2.0	2.1	2.3	2.7
Current Assets	90.5	107.7	140.4	114.1	124.8	108.1	134.6	123.6	152.8	161.5	169.2	195.7	202.9	214.9	230.9	244.0
Net PP&E	484.3	460.3	522.0	532.8	519.9	507.4	494.4	502.3	485.3	466.3	451.3	436.3	436.3	436.3	436.3	436.3
Intangible assets		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Long-term Investments		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other assets	61.2	55.9	50.7	67.2	43.9	40.8	37.7	60.8	61.4	63.0	66.7	71.7	77.4	82.5	87.6	90.6
Total Assets	636.0	624.0	713.2	714.1	688.6	656.3	666.6	686.8	699.5	690.8	687.1	703.7	716.6	733.7	754.8	771.0
LIABILITIES & S. E.																
Short Term Debt	5.7	6.2	-	6.9	6.6	6.6	7.3	7.9	7.9	7.9	7.9	7.9	7.9	7.9	7.9	7.9
Accounts Payable	52.0	50.4	59.7	55.1	57.9	55.9	39.5	49.0	49.4	50.8	53.7	57.8	62.3	66.5	70.6	73.0
Other Current Liabilities	8.9	11.5	21.9	22.1	20.2	20.9	20.0	20.0	20.2	20.7	21.9	23.6	25.5	27.2	28.8	29.8
Current Liabilities	66.7	68.1	81.6	84.1	84.7	83.4	66.9	76.9	77.5	79.4	83.5	89.3	95.7	101.6	107.3	110.7
v	540.4		255.1	450.5	250.0	250.5	252.2	410.5	410.5	200.5	250.5	220.5	2145	200.7	254.5	2245
Long Term Debt	549.4	515.8	355.1	460.6	358.8	360.7	362.2	419.7	419.7	389.7	359.7	339.7	314.7	289.7	264.7	234.7
Other	64.8	115.9	127.2	129.9	123.3	120.1	168.3	145.4	145.4	145.4	145.4	145.4	145.4	145.4	145.4	145.4
Total Liabilities	680.8	699.8	563.9	674.6	566.8	564.2	597.4	642.1	642.7	614.6	588.7	574.4	555.8	536.7	517.5	490.9
Shareholder's Equity	(44.8)	(75.9)	149.3	39.5	121.8	92.1	69.2	44.7	56.8	76.3	98.5	129.3	160.8	197.0	237.3	280.1
Total Liabilities &																
Shareholders' Equity	636.0	624.0	713.2	714.1	688.6	656.3	666.6	686.8	699.5	690.8	687.1	703.7	716.6	733.7	754.8	771.0
RATIO ANALYSIS:																
Book Value/Share	(0.62)	(0.96)	1.75	0.4	1.16	0.75	0.56	0.36	0.46	0.61	0.78	1.0	1.27	1.55	1.86	2.2
Tangible Book Value/Share	-0.62	-0.96	1.75	0.4	1.16	0.75	0.56	0.36	0.46	0.61	0.78	1.0	1.27	1.55	1.86	2.2
Cash/Share	0.24	0.11	0.73	0.4	0.41	0.17	0.46	0.36	0.47	0.51	0.53	0.7	0.66	0.69	0.75	0.8
Current Ratio	1.36	1.58	1.72	1.4	1.47	1.30	2.01	1.61	1.97	2.03	2.03	2.2	2.12	2.12	2.15	2.2
Quick Ratio	0.91	1.05	1.23	0.9	1.00	0.83	1.47	1.23	1.40	1.46	1.45	1.6	1.53	1.53	1.56	1.6
Net Working Capital (\$MM)	23.87	39.61	58.88	30.0	40.11	24.68	67.70	46.71	75.26	82.11	85.65	106.4	107.23	113.32	123.54	133.3
Sales/Total Assets	5.6%	7.1%	7.2%	7.8%	8.1%	8.7%	8.5%	9.0%	8.2%	9.2%	10.2%	11.5%	11.0%	11.3%	11.9%	12.0%
	108.9%	117.3%	70.4%	92.1%	74.7%	79.7%	84.0%	90.4%	88.1%	83.6%	78.5%	72.4%	66.2%	59.5%	52.7%	45.6%
LT Debt/Capital																
LT Debt/Equity	-1226.2%	-679.6%	237.9%	1165.6%	294.5%	391.7%	523.1%	938.7%	739.1%	510.8%	365.3%	262.8%	195.8%	147.0%	111.5%	83.8%
Return on Sales*	-166.4%	-120.1%	-98.0%	-89.1%	-71.2%	-65.1%	-62.2%	-56.5%	-47.6%	-38.2%	-29.9%	-22.6%	-8.9%	-2.7%	1.2%	3.2%
Return on Assets*	-21.8%	-20.7%	-19.7%	-24.9%	-16.4%	-16.0%	-15.7%	-19.4%	-12.2%	-10.1%	-8.3%	-8.8%	-2.9%	-0.9%	0.4%	1.5%
Return on Equity*	1245.2%	320.6%	-1356.5%	-980.7%	-111.7%	-129.6%	-111.5%	-159.3%	-147.0%	-117.6%	-74.2%	-68.1%	-15.9%	-4.0%	1.5%	5.0%
Days of Receivables*	99.15	127.62	88.89	61.1	113.96	94.07	84.63	68.50	102.16	93.03	99.41	72.7	90.97	91.64	94.48	70.4
Days of Receivables (Single Pt Qtr)	70.57	123.03	67.93	60.5	67.59	76.94	66.85	73.44	79.24	73.98	70.49	66.0	72.84	74.00	72.73	73.0
Days of Receivables (Double Pt Qtr)	68.03	89.92	87.18	61.8	64.01	71.40	72.23	67.41	78.90	73.01	68.57	63.6	70.18	71.68	70.62	71.8
Inventory Turns*	2.90	2.67	2.58	3.81	2.66	2.75	3.11	4.73	2.51	2.25	2.12	2.79	1.75	1.63	1.52	2.01
Days of Inventory*	125.66	136.86	141.65	95.72	137.19	132.86	117.46	77.19	145.29	162.09	172.06	131.02	208.22	224.07	239.88	181.24
Days of Inventory (Single Pt Qtr)	111.33	113.66	116.67	99.7	99.80	90.05	89.31	65.08	148.40	164.93	150.15	153.9	174.89	193.33	189.29	195.2
Days of Inventory (Double Pt Qtr)	102.97	104.22	110.43	105.1	95.26	90.71	92.16	74.01	122.20	162.75	146.07	148.5	168.51	187.28	183.81	192.0

Source: Company Reports & Collins Stewart LLC estimates



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