



E Q U I T Y R E S E A R C H U P D A T E

### **Haim Israel**

Senior Analyst

☐ haimi@nzco.com

☐ 972 3 753 2035

## **Quarterly Update**

27 November 2001

#### STOCK DATA

Price (NIS)	57.7
Shares O/S (m)	21.2
Market cap (NISm)	1,237.4
Free float (%)	35.5
BVPS (NIS)	48.9

### MARKET PERFORMANCE

	Ab	solute	Rel	ative*
1 month	<b>A</b>	1.1%	~	3.6%
3 months	~	10.4%	~	15.1%
12 months	~	48.9%	~	53.5%
12 mo. High	/low	(NIS)	H 124.9	L 47.5
3 mo. Volun	ne (N	ISm)		3.2
12 mo. Volu	me (I	VISm)		3.8

### Discount to NAV

NZS Valuation	38.0
Market Valuation	

### ELRN VERSUS TA100 RELATIVE STRENGTH



# ELRON ELECTRONIC INDUSTRIES LTD.

TASE: ELRN Sector: Holdings

Buy (unchanged)

**TARGET PRICE: NIS 79.0** 

### **Uneventful Quarter at Elron**

- Global technology markets, as well as derailing financial markets, heavily impacted *Elron*'s financial performance, as demonstrated by a 3Q01 net loss of \$10.6 million, or an EPS of -\$0.5 in 3Q01, vs. a net income of \$19.9 million (and EPS of \$0.94) in 3Q00.
- Elron Telesoft and Elron Software operating loss for 3Q01 amounted to \$3.7 million, a decrease of 36% vs. their operating loss in 3Q00. We project that Elron Software will break even on an operating basis by 2H02, and is estimated to burn approximately \$5-\$10 million before recording a positive cash flow. Elron Telesoft is currently reorganizing activity, positioning telecommunications activities as a core business. We believe that this process should help Elron Telesoft to break even on an operating basis in 1Q02, subject to global telecommarket conditions.
- Despite difficult market conditions in the competitive domestic ISP market, *Netvision* (one of the largest ISP providers in Israel) reached breakeven at operating level in 3Q01, reporting a \$1.5 million positive EBITDA vs. operating loss of \$4.8 million and an EBITDA loss of \$3.7 million in 3Q00. We believe that *Netvision*'s operating revenues will remain at current levels until broadband Internet packages are offered in Israel and that *Netvision* will leverage its large customer base to become the cable companies' ISP.
- The recent floatation of Given Imaging (NASDAQ: GIVN) on NASDAQ (15% in stake) clearly reflects the attractiveness of Elron's holding portfolio. Given Imaging has submitted more than 20 patents worldwide. The latest announcement regarding Given Imaging's IPO is an important step in creating value for shareholders.
- We point towards Elron & Elbit's (TASE: ELBT) merger as a positive that will contribute to Elron's overall valuation and decrease its discount to NAV, while eliminating duplicity between Elron & Elbit's headquarters, and simplify the holding structure within the IDB group.
- Our position remains the same regarding Elron; that is we recommend
  holding a long term view on *Elron*, conducting close analysis over its
  holdings potential. We project that management efforts will bear fruit
  once markets settle.
- We maintain our BUY recommendation for Elron while factoring inn the difficult market conditions. Trading at a 39.0% discount to its NAV, we are lowering our twelve months objective from NIS 95.0 to NIS 79.0





#### E Q U I T Y R E S E A R C H U P D A T E

### ELRON - NAV Model

	Market Value	NZR Value	% held	Value to Elron	%of NAV	Delta
Public companies	125.000	125.000	44.10	50.606	12.00	6.010
Elbit	135,099	135,099	44.1%	59,606	13.2%	6,812
Elbit Systems	710,249	-	21.3%	151,283	33.4%	69,294
Netmanage	287,400	-	1.2%	735	0.2%	551
Given Imaging	251,364	-	7.3%	18,350	4.1%	14,196
AreINet	1,935	-	11.2%	216	0.0%	43
Kana Software	275,000	-	0.58%	1,678	0.4%	1,300
	1,661,048	135,099		231,868	51,2%	92,196
Private companies						
Elron Software	-	82,400	96.0%	79,104	17.5%	87,479
Elron Telesoft	-	37,500	100.0%	37,500	8.3%	78,976
Netvision	-	70,000	50.0%	35,000	7.7%	33,493
Chip Express	-	30,000	34.1%	10,215	2.3%	7,190
Oren Semiconductor	-	60,000	19.1%	11,454	2.5%	6,330
DEP Technology	-	50,000	33.0%	16,500	3.6%	13,122
Vitcom		40,000	11.5%	4,600	1.0%	2,317
3 DV		32,520	2.1%	683	0.2%	112
Mediagate		33,000	35.2%	11,629	2.6%	9,885
Wavion		15,000	33.7%	1,362	0.3%	-
Gemini Israel Fund		34,913	5.3%	895	0.2%	-
Cit			28.0%	6,000	1.3%	2,266
Galil Medical			3.2%	1,074	0.2%	-
Others		1,901	100.0%	5,000	1.1%	3,099
	-	487,234		221,016	48.8%	244,269
Total				452,884	100%	336,465
Elron's book value, net	237,964					
Market Value of Elron				289,460		
Elron Share Price			=	13,5		
Total NAV				574,429		
Capital Gain Tax				24,151		
Net				550,278		
Discount to NAV				47.4%		
Present Value of loans to subsidaries, Net				65,000		
Present value of Management fees& G&A, net				18,222		
NAV, net				467,056		
NAV /Share				22.0		
Discount to NAV, net				38.0%		





E Q U I T Y R E S E A R C H U P D A T E

This document has been prepared by Nessuah Zannex Securities Limited (Nessuah Zannex) an institutional share broker. It has been prepared on the basis of publicly available information, data developed internally and other sources believed to be reliable. Whilst we have taken all reasonable care to ensure the facts stated are accurate and opinions given are fair and reasonable at the time of publication, neither the Directors, Officers and Employees shall in any way be responsible for its contents. This document is not an invitation to buy or to sell securities.

This report is provided solely for the information of professional and experienced investors who are expected to make their own independent investment decision without undue reliance on this or other related documentation. Nessuah Zannex, its Directors, Officers and Employees accept no liability and no part for any direct or consequential loss arising from utilization of this or other related documents.

This document is the property and copyright of Nessuah Zannex and no part of this document may be reproduced or distributed in any manner without the prior, express written permission of Nessuah Zannex. From time to time Nessuah Zannex Securities, its parent and/or affiliated companies, Directors or Officers may, to the extent permitted by the law, have a position, or be interested in transacting, in securities or commodities either directly or indirectly related to the subject of this and other reports. Nessuah Zannex, its parent and/or affiliated companies, may also solicit or perform Investment Banking and Advisory Services from any company mentioned in this report or other related documentation. Nessuah Zannex is regulated by the Israeli Securities Authority and the Tel Aviv Stock Exchange.

Securities products and services offered through Nessuah Zannex.

Nessuah Zannex Securities Limited, Harel House, 3 Abba Hillel Street, Ramat\_Gan, Israel 52522.

©1999 Nessuah Zannex Securities Limited

www.nzco.com