#### Deborah A. Knobelman, Ph.D., Sr Research Analyst

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#### Reason for Report:

Change in Price Target

Change in Price Target										
Changes	Pi	revious		Current						
Rating			(	Outperform						
Price Tgt		\$40.00		\$37.00						
FY05E Rev		65,491.6		\$5,438.1						
FY06E Rev	(mil) 🖇	6,402.3		\$6,346.5						
FY05E EPS		\$1.64		\$1.62						
FY06E EPS		\$1.94		\$1.92						
Price:				\$30.79						
52 Week Hig	gh:			\$34.66						
52 Week Lo	w:			\$22.82						
Price Target	:			\$37.00						
	006 EPS)									
Shares Out	(mil):			683.8						
Market Cap.				\$21,054.2						
Avg Daily Vo	ol (000):			5,172						
Book Value/	Share:			\$7.90						
Cash Per Sh	nare:			\$1.53						
Debt to Tota	38%									
Div (ann):				\$0.07						
Est LT EPS				15%						
P/E to LT EF		(FY06):		1.1x						
Est Next Re			(	08/03/2005						
Fiscal Year I	End:			Dec						
Rev (mil)	2004		05E	2006E						
Mar	\$1,052.4			NA						
Jun	\$1,176.4			NA						
Sep	\$1,247.3			NA						
Dec	<u>\$1,322.8</u>			<u>NA</u>						
FY	\$4,798.9	A \$5,438	8.1E	\$6,346.5E						
CY	\$4,798.9	A \$5,438	3.1E	\$6,346.5E						
FY RM	4.4	x :	3.9x	3.3x						
CY RM	4.4	x 3	3.9x	3.3x						
EPS	2004	A 20	05E	2006E						
Mar	\$0.31	A \$0.	38A	NA						
Jun	\$0.34	A \$0.	38E	NA						
Sep	\$0.37		41E	NA						
Dec	\$0.41	<u>A \$0.</u>	44E	<u>NA</u>						
FY	\$1.42		62E	\$1.92E						
CY	\$1.42		62E	\$1.92E						
FY P/E	21.7	v 10	9.0x	16.0x						
CY P/E	21.7		9.0x 9.0x	16.0x 16.0x						
GT F/E	21.7	× 13	9.UX	XU.01						

# Teva Pharmaceutical Outperform

# (TEVA - \$30.79) Volatility: Low

## Q1 Solid; Looking Toward '06 For Product Flow

#### **KEY POINTS:**

- Teva reported a solid Q1, posting \$1,304M on the top line and \$0.38 in EPS, slightly below our expectations of \$1,322M and \$0.39, but in line with consensus. Revenues were modestly below our expectations across the board, with N. American generics booking \$640M vs. our \$650M, and total global in-market Copaxone revenues at \$256M vs. our \$262M.
- We see this quarter's results as in line, and note in particular that gross margins were not significantly below our expectations of 46.5%; TEVA posted 46.3%. In particular, Teva noted that product mix (with EU generics posting lower margins than U.S. generics) was the cause of the sequential down-tick in gross margins, but stated that N. American generic gross margins were up sequentially. Expenses were in line with our expectations. We are uncertain why "consensus" for these line items were more aggressive than our expectations, but we suspect this is the reason for the stock's performance yesterday; it also could've been due to a break in the well-established record of beating consensus EPS.
- We are taking down our Q2 assumption from \$0.39 to \$0.38, so EPS will be flat sequentially. Our revenues for Q2 go from \$1,333M to \$1,312M. We nudge down our gross margins for Q2 from 46.3% to 46.2%. For 2005, our EPS moves from \$1.64 to \$1.62, still on the high end of \$1.56-\$1.63 guidance. Spending in our model remains largely unchanged.
- Copaxone did not see the full benefit of Tysabri's market removal in Q1, but still managed to post 24% growth in global in-market sales YOY. The company is guiding to 20%+ growth in 2005, and we are modeling 22% to \$1,143M in 2005. Also, due to an additional data submission for "technical errors" on Agilect, the PDUFA date has been pushed out to Aug. 4. We continue to model a Q3 launch.
- Going forward, we hope to see product flow in N. American generics pick up in late 2005 and 2006, with some of the key launches to look for in Concerta, Biaxin, Zithromax, and Pravachol. Overall, Teva hopes to launch more than 80 products between 2006 and 2007, up from an anticipated 20 in 2005.
- While not an exciting quarter, we believe Teva posted solid numbers for Q1 and expect the company to continue to fall within its own unchanged guidance. We suggest that the stock price weakness yesterday could have had something to do with the recent change in market perception on Tysabri's return. We continue to believe that the Tysabri situation is unchanged Elan will not meet with the FDA to even discuss the possible return until late summer, and we think it is very likely that additional trials, or at least an Advisory Panel meeting, would be required before the drug could return to market even in its most limited form. Thus, we do not think there will be an impact on Copaxone until at least 2006, and possibly not for many years. With Teva still trading at a 6% discount to its peers and having superior fundamentals, we would be buyers at these levels.

#### INVESTMENT RECOMMENDATION:

We maintain our Outperform and tweak down our price target from \$40 to \$37 (20 FY06E EPS of \$1.92) due to our reduced estimates.

#### **RISKS TO ACHIEVEMENT OF TARGET PRICE:**

Risks include price and/or market share declines among its current products & delays in pipeline products, as well as generic competition on Copaxone or other branded products. There is also a risk to assets from conflict in the Middle East.

#### **COMPANY DESCRIPTION:**

Teva is one of the world's leading generic pharma companies.

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**Teva Pharmaceutical Industries Limited** 

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	Q1 PJC	Q1 Teva	
	Ests	Actual	Difference
Copaxone	\$262M	\$256M	-\$6M
N. American Generics	\$650M	\$640M	-\$10M
API	\$125M	\$118M	-\$7M
EU Generics	\$280M	\$280M	0
Total Revs	\$1,322M	\$1,304M	-\$18M
Gross Margins	46.50%	46.30%	-20bps
R&D	\$93M	\$88M	-\$5M
S,G&A	\$187M	\$185M	-\$2M
EPS	\$0.39	\$0.38	-\$0.01

Source: Company reports, PJC Ests.

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May 3, 2005 NYSE: TEVA

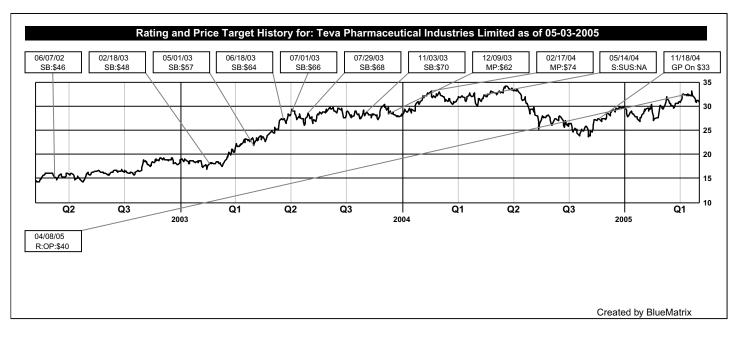
**Teva Income Statement** 

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	FY	Q1	Q2	Q3	Q4	FY	Q1E	Q2E	Q3E	Q4E	FY	FY	FY
	2003	Mar-04	Jun-04	Sep-04	Dec-04	2004E	Mar-05	Jun-05	Sep-05	Dec-05	2005E	2006E	2007E
Pharmaceutical	2,885.1	928.3	1,049.0	1,095.7	1,202.6	4,275.6	1,181.5	1,186.5	1,251.1	1,305.5	4,924.6	5,783.0	6,467.9
API	371.5	118.9	121.9	146.2	113.9	500.9	118.0	120.0	125.0	128.0	491.0	540.1	583.3
Other	19.8	5.2	5.5	5.4	6.3	22.4	5.4	5.6	5.7	5.9	22.6	23.4	24.5
Total Revs	3,276.4	1,052.4	1,176.4	1,247.3	1,322.8	4,798.9	1,304.9	1,312.0	1,381.8	1,439.4	5,438.1	6,346.5	7,075.7
Gross Profit	1,518.9	494.6	553.3	589.6	616.0	2,253.5	603.7	606.2	635.6	669.3	2,514.8	2,951.1	3,311.4
Gross Margin	46.4%	47.0%	47.0%	47.3%	46.6%	47.0%	46.3%	46.2%	46.0%	46.5%	46.2%	46.5%	46.8%
COGS	1,757.5	557.8	623.1	657.7	706.8	2,545.4	701.2	705.9	746.1	770.1	2,923.3	3,395.4	3,764.3
R&D, gross	243.4	72.0	91.4	95.0	97.7	356.1	90.8	98.0	98.0	98.0	384.8	414.8	443.9
Less Partic. & Grants	29.9	3.9	4.2	4.6	5.0	17.7	2.6	5.0	5.0	5.0	17.6	23.0	23.0
R&D, net	213.5	68.1	87.2	90.4	92.7	338.4	88.2	93.0	93.0	93.0	367.2	391.8	420.9
R&D % rev	6.5%	6.5%	7.4%	7.2%	7.0%	7.1%	6.8%	7.1%	6.7%	6.5%	6.8%	6.2%	5.9%
S,G &A	520.6	158.1	169.0	181.5	187.9	696.5	184.6	185.0	185.0	189.0	743.6	875.0	1,006.3
S,G&A % rev	15.9%	15.0%	14.4%	14.6%	14.2%	14.5%	14.1%	14.1%	13.4%	13.1%	13.7%	13.8%	14.2%
Total op exp	734.1	784.0	256.2	271.9	280.6	1,592.7	272.8	278.0	278.0	282.0	1,110.8	1,266.8	1,427.1
Op Inc	784.8	268.4	297.1	317.7	335.4	1,218.6	330.9	328.2	357.6	387.3	1,404.0	1,684.3	1,884.3
op inc margins	24.0%	25.5%	25.3%	25.5%	25.4%	25.4%	25.4%	25.0%	25.9%	26.9%	25.8%	26.5%	26.6%
Financial Exp, net	(5.0)	(1.3)	1.8	8.8	16.6	25.9	0.4	2.0	2.0	2.0	6.4	8.0	8.0
Pretax Inc	779.8	267.1	298.9	326.5	352.0	1,244.5	331.3	330.2	359.6	389.3	1,410.4	1,692.3	1,892.3
Income Tax	162.0	61.4	68.8	73.9	70.5	274.6	71.1	71.0	77.3	83.7	303.1	372.3	416.3
Tax rate Profit of Assoc. Companies	20.8% 1.5	23.0% 0.5	23.0% 0.1	22.6% (0.2)	20.0% (1.6)	22.1% (1.2)	21.5% (0.0)	21.5% (0.5)	21.5% (0.5)	21.5% (0.5)	21.5% (1.5)	22.0% (2.0)	22.0% (2.0)
Minority Interests	(1.4)	(0.8)	(0.7)	(0.2)	(1.0) (1.1)	(3.5)	(0.0) (0.0)	(0.5) (1.0)	(0.5) (1.0)	(0.5) (1.0)	(3.0)	(4.0)	(4.0)
Net Income, incl. 1x chages	691.0	(428.0)	229.5	251.5	278.8	331.8	260.2	257.7	280.8	304.1	1,102.7	1,314.0	1,470.0
Net Income, excl. 1x chages	617.8	205.4	229.5	251.5	278.8	965.2	260.2	257.7	280.8	304.1	1,102.7	1,314.0	1,470.0
FD EPS, incl. 1x charges	\$1.20	(\$1.44)	\$0.35	\$0.38	\$0.41	\$0.51	\$0.38	\$0.38	\$0.41	\$0.44	\$1.62	\$1.92	\$2.13
FD EPS, excl. 1x charges	\$1.07	\$0.31	\$0.34	\$0.37	\$0.41	\$1.42	\$0.38	\$0.38	\$0.41	\$0.44	\$1.62	\$1.92	\$2.13
FD Shares	589.8	681.4	694.1	693.9	688.7	689.5	683.8	687.2	687.9	688.6	686.9	690.3	693.8
						1	0.38	0.39	0.41	0.44	1.62	1.89	2.15
Yr/Yr Growth													
	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	FY	FY
	03/02	04/03	04/03	04/03	04/03	04/03	05/04	05/04	05/04	05/04	05/04	06/05	07/06
Total Revs	30.1%	38.9%	53.9%	53.5%	40.4%	46.5%	24.0%	11.5%	10.8%	8.8%	13.3%	16.7%	11.5%
Gross Profit	38.7%	42.0%	53.6%	56.3%	42.3%	48.4%	22.1%	9.6%	7.8%	8.7%	11.6%	17.4%	12.2%
COGS	23.5%	36.4%	54.2%	51.1%	38.9%	44.8%	25.7%	13.3%	13.4%	9.0%	14.8%	16.1%	10.9%
S,G&A	27.5%	28.9%	30.1%	44.9%	31.7%	33.8%	16.8%	9.5%	1.9%	0.6%	6.8%	17.7%	15.0%
R&D	29.4%	46.8%	79.8%	65.0%	45.3%	58.5%	29.5%	6.7%	2.9%	0.3%	8.5%	6.7%	7.4%
Pretax Inc	56.2%	52.4%	72.8%	66.7%	49.4%	59.6%	24.0%	10.5%	10.1%	10.6%	13.3%	20.0%	11.8%
Income Tax	50.6%	63.0%	94.1%	89.0%	41.6%	69.5%	15.7%	3.2%	4.6%	18.7%	10.4%	22.8%	11.8%
FD EPS	58.2%	-691.3%	-5.2%	48.5%	34.7%	-57.9%	-126.6%	8.0%	8.3%	8.5%	220.4%	18.4%	11.2%
FD EPS (excl charges)	40.5%	23.9%	36.6%	40.5%	32.8%	33.6%	24.9%	12.4%	11.5%	8.3%	13.7%	18.4%	11.2%
FD EFS (excl charges)	40.3%	23.9%	30.0%	40.3%	32.8%	33.0%	24.9%	12.4%	11.3%	0.3%	13./%	18.4%	11.2%

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			IB Serv./	Past 12 Mos.				
Rating	Count	Percent	Count	Percent				
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SELL [UP]	25	4.14	3	12.00				

Notes: The boxes on the Rating and Price Target History chart above indicate the date of the Research Note, the rating, and the price target. Each box represents a date on which an analyst made a change to a rating or price target, except for the first box, which may only represent the first Note written during the past three years. Distribution of Ratings/IB Services Firmwide shows the number of companies in each rating category from which Piper Jaffray received compensation for investment banking services within the past 12 months.

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